

# INTERIM REVIEW

January 1 – March 31, 2016



Valmet 

# Valmet's Interim Review

## January 1 – March 31, 2016

---

### Orders received, net sales and profitability increased

*Figures in brackets, unless otherwise stated, refer to the comparison period, i.e. the same period of the previous year. Automation has been consolidated into Valmet's financials since April 1, 2015, when the acquisition of Automation was completed.*

*Due to new regulation by the European Securities and Market Authority concerning alternative performance measures, Valmet has decided to replace the performance measure 'EBITA before non-recurring items' with 'Comparable EBITA'. The content of items affecting comparability, i.e. items previously disclosed as non-recurring, remain unchanged and therefore 'Comparable EBITA' equals previously disclosed 'EBITA before non-recurring items'. Items affecting comparability consist of income and expenses arising from activities that amend the capacity of Valmet's operations or are incurred outside its normal course of business. Valmet discloses alternative performance measures to describe the underlying business performance and to improve comparability between reporting periods.*

### January–March 2016: Orders received, net sales and profitability increased

- Orders received increased to EUR 803 million (EUR 580 million).
  - Orders received increased in the Pulp and Energy, Paper, and Services business lines.
  - Automation contributed to orders received with EUR 66 million.
  - Orders received more than doubled in EMEA (Europe, Middle East and Africa) and South America.
- Net sales increased to EUR 652 million (EUR 561 million).
  - Net sales increased in the Paper and Services business lines and decreased in the Pulp and Energy business line.
  - Automation contributed to net sales with EUR 58 million.
- Comparable earnings before interest, taxes and amortization (Comparable EBITA) were EUR 31 million (EUR 19 million), and the corresponding Comparable EBITA margin was 4.8 percent (3.5%).
  - Profitability improved due to the higher level of net sales in Paper and Services business lines, improved gross profit, and the acquisition of Automation.
- Earnings per share were EUR 0.08 (EUR 0.05).
- Items affecting comparability amounted to EUR -2 million (EUR 0 million).
- Cash flow provided by operating activities was EUR 3 million (EUR -20 million).

### Valmet reiterates its guidance for 2016

Valmet is reiterating its guidance presented on February 9, 2016 in which Valmet estimates that net sales in 2016 will remain at the same level with 2015 (EUR 2,928 million) and Comparable EBITA in 2016 will increase in comparison with 2015 (EUR 182 million).

Due to new regulation by the European Securities and Market Authority, Valmet has decided to replace the performance measure 'EBITA before non-recurring items' with 'Comparable EBITA'. The content of items affecting comparability, i.e. items previously disclosed as non-recurring, remain unchanged and therefore 'Comparable EBITA' equals previously disclosed 'EBITA before non-recurring items' (EUR 182 million in

2015). Items affecting comparability consist of income and expenses arising from activities that amend the capacity of Valmet's operations or are incurred outside its normal course of business.

## **Short-term outlook**

### **General economic outlook**

The baseline projection for global growth in 2016 is a modest 3.2 percent, broadly in line with last year, and a 0.2 percentage point downward revision relative to the January 2016 World Economic Outlook Update. The recovery is projected to strengthen in 2017 and beyond, driven primarily by emerging market and developing economies, as conditions in stressed economies start gradually to normalize. But uncertainty has increased, and risks of weaker growth scenarios are becoming more tangible. The fragile conjuncture increases the urgency of a broad-based policy response to raise growth and manage vulnerabilities. (International Monetary Fund, April 12, 2016)

### **Short-term market outlook**

Valmet reiterates the good short-term market outlook for board and paper, and the satisfactory short-term market outlook for services, automation, pulp, energy, and tissue.

## **President and CEO Pasi Laine: Solid start of the year with increase in orders received, net sales and profitability**

Valmet had a solid start of the year 2016 with an increase in orders received, net sales and profitability. Orders received increased in Pulp and Energy, Paper, and Services business lines. As a result of both customer activity and good work in all parts of the organization, the orders received development has been trending upwards in all business lines. The orders received were at an all-time high level in the Services business line. Profitability improved in the first quarter of the year compared to the first quarter of 2015.

Automation has now been a part of Valmet for a full year, and I am very pleased with the development. Summing up the year from the Automation perspective, the integration was a success. Both customers and employees are pleased and energized, we launched new automation products during the year, strengthened Valmet's position in Industrial Internet and, in financial terms, we can be satisfied with the development of the Automation business line. Furthermore, our four business lines have found a good and continuously improving way to cooperate in the customer interface and to bring benefits of our unique and market's widest offering to our customers.

## Key figures<sup>1</sup>

EUR million	Q1/2016	Q1/2015	Change	2015
Orders received	803	580	38%	2,878
Order backlog <sup>2</sup>	2,207	2,064	7%	2,074
Net sales	652	561	16%	2,928
Comparable earnings before interest, taxes and amortization (Comparable EBITA)	31	19	61%	182
% of net sales	4.8%	3.5%		6.2%
Earnings before interest, taxes and amortization (EBITA)	30	19	56%	157
% of net sales	4.6%	3.4%		5.3%
Operating profit (EBIT)	19	13	43%	120
% of net sales	2.9%	2.4%		4.1%
Profit before taxes	17	11	46%	108
Profit / loss	12	8	46%	78
Earnings per share, EUR	0.08	0.05	43%	0.51
Earnings per share, diluted, EUR	0.08	0.05	43%	0.51
Equity per share, EUR	5.38	5.26	2%	5.70
Cash flow provided by operating activities	3	-20		78
Cash flow after investments	-8	-30	-74%	-287
Return on equity (ROE) (annualized)	6%	4%		9%
Return on capital employed (ROCE) before taxes (annualized)	7%	6%		12%

<sup>1</sup> The calculation of key figures is presented on page 34.

<sup>2</sup> At the end of period.

Equity to assets ratio and gearing	As at March 31, 2016	As at March 31, 2015	As at December 31, 2015
Equity to assets ratio at end of period	35%	34%	36%
Gearing at end of period	24%	-17%	21%

Orders received, EUR million	Q1/2016	Q1/2015	Change	2015
Services	313	293	7%	1,119
Automation	66	-	-	222
Pulp and Energy	238	138	72%	864
Paper	186	149	25%	673
Total	803	580	38%	2,878

Order backlog, EUR million	As at March 31, 2016	As at March 31, 2015	Change	As at December 31, 2015
Total	2,207	2,064	7%	2,074

Net sales, EUR million	Q1/2016	Q1/2015	Change	2015
Services	257	242	6%	1,128
Automation	58	-	-	229
Pulp and Energy	181	222	-18%	913
Paper	157	97	62%	659
Total	652	561	16%	2,928

## **News conference and webcast for analysts, investors and media**

Valmet will arrange a news conference in English for investment analysts, investors, and media on Wednesday, April 27, 2016 at 2:00 p.m. Finnish time (EET). The news conference will be held at Valmet Head Office in Keilaniemi, Keilasatama 5, 02150 Espoo, Finland. The news conference can also be followed through a live webcast at [www.valmet.com/webcasts](http://www.valmet.com/webcasts).

It is also possible to take part in the news conference through a conference call. Conference call participants are requested to dial in at least five minutes prior to the start of the conference, at 1:55 p.m. (EET), at +44 1452 560304. The participants will be asked to provide the following conference ID: 82571086.

During the webcast and the conference call, all questions should be presented in English. After the webcast and the conference call, media has a possibility to interview the management in Finnish.

The event can also be followed in Twitter at [www.twitter.com/valmetir](http://www.twitter.com/valmetir).

## Valmet's Interim Review January 1 – March 31, 2016

*Automation has been consolidated into Valmet's financials since April 1, 2015, when the acquisition of Automation was completed.*

### Valmet implements regulatory changes related to alternative performance measures

With reference to guidelines issued under Article 16 of the European Securities and Markets Authority (ESMA) Regulation on alternative performance measures, the following is to clarify the alternative performance measures (APMs) published by Valmet, their components and the basis of calculation thereof.

As part of regulated financial information published by Valmet, management has utilized earnings before interest, taxes and amortization (EBITA) and EBITA excluding items referred to as 'non-recurring' as measures of performance. These key indicators of performance, also reviewed by Valmet's management on a regular basis, have been published to enable users of the financial information to analyze Valmet's performance without items of income and expenses, including certain non-cash items, that reduce the comparability of financial results between periods.

Management sees that continuation of providing users of the financial information with these additional measures of performance is useful. To further improve transparency, Valmet is adopting certain changes (as detailed below) for the reporting of alternative performance measures for the first time in its January–March 2016 Interim Review.

Going forward, the measure of performance previously known as 'EBITA before non-recurring items' will be referred to as 'Comparable EBITA'. The content of items affecting comparability, i.e. items previously disclosed as non-recurring, remain unchanged consisting of following items:

1. Income and expenses arising from activities that amend the capacity of Valmet's operations, such as:
  - Costs incurred in connection with acquisitions
  - Gains and losses on sale of businesses or non-current assets
  - Restructuring costs (costs arising from closure of locations or discontinuation of operations or adjustment of workforce)
2. Items affecting comparability incurred outside Valmet's normal course of business
  - Income and expenses arising from settlement payments to/from third parties (other than customers), such as penalties incurred as a result of tax audits or settlements to close law suits
  - Impairments

Valmet will continue publishing EBITA as a measure of performance as well as providing analysis of return on capital employed (ROCE), on an annualized and rolling 12 month basis, calculated without items affecting comparability. Refer to page 34 for formulas for calculating these performance indicators.

The reconciliation between Comparable EBITA, EBITA and operating profit as reported in the Financial Statements and Interim Financial Statements of Valmet is disclosed on page 29.



## Stable business<sup>1</sup> orders received amounted to EUR 379 million

Orders received, EUR million	Q1/2016	Q1/2015	Change	2015
Services	313	293	7%	1,119
Automation	66	-	-	222
Pulp and Energy	238	138	72%	864
Paper	186	149	25%	673
Total	803	580	38%	2,878

<sup>1</sup> Stable business = Services and Automation business lines.

Orders received, comparable foreign exchange rates, EUR million <sup>2</sup>	Q1/2016	Q1/2015	Change	2015
Services	316	293	8%	1,070
Automation	68	-	-	218
Pulp and Energy	246	138	79%	848
Paper	186	149	25%	636
Total	816	580	41%	2,773

<sup>2</sup> Indicative only. January to March 2016 orders received in the functional currency of the contracting entity converted to euro with January–March 2015 average monthly exchange rates.

Orders received, EUR million	Q1/2016	Q1/2015	Change	2015
North America	107	189	-43%	717
South America	109	50	>100%	166
EMEA	445	202	>100%	1,320
China	88	54	64%	428
Asia-Pacific	54	85	-36%	247
Total	803	580	38%	2,878

Orders received in January–March amounted to EUR 803 million, i.e. 38 percent more than in the comparison period (EUR 580 million). Automation business line contributed to orders received with EUR 66 million. The stable business (Services and Automation business lines together) accounted for 47 percent of Valmet's orders received (Services business line accounted for 51% in the first quarter of 2015). The emerging markets accounted for 35 percent (36%) of orders received. Orders received increased in the Pulp and Energy, Paper, and Services business lines. Orders received more than doubled in EMEA and South America, increased in China, and decreased in North America and Asia-Pacific. Measured by orders received, the top three countries were Finland, the USA and China, which together accounted for 42 percent of total orders received (the USA, Finland and Indonesia, which together accounted for 50%).

In January–March, changes in foreign exchange rates decreased orders received by approximately EUR 13 million compared with the exchange rates for January–March 2015.

During January–March, Valmet received an order for three boiler plants and automation system, valued at around EUR 100 million, in Finland, an order for a new white liquor plant in Chile, and an order for an OptiConcept M boardmaking line and mill-wide automation system in Italy. Valmet also received orders for key technology for two container board machines in China, two new tissue production lines in China, two separate paper machine wet end rebuilds in Finland and in India, and automation technology in Finland.

## Order backlog EUR 133 million higher than at year-end 2015

Order backlog, EUR million	As at March 31, 2016	As at March 31, 2015	Change	As at December 31, 2015
Total	2,207	2,064	7%	2,074

At the end of March 2016, the order backlog was EUR 2,207 million, which was 6 percent higher than at the end of December 2015 (EUR 2,074 million at the end of 2015) and 7 percent higher than at the end of the comparison period (EUR 2,064 million). Approximately 70 percent of the order backlog, i.e. EUR 1.5 billion, is expected to be recognized as net sales in 2016. Approximately 25 percent of the order backlog relates to stable business (Services and Automation business lines). At the end of March 2015, approximately 25 percent of the order backlog was related to the Services business line.

## Net sales increased in Paper and Services business lines

Net sales, EUR million	Q1/2016	Q1/2015	Change	2015
Services	257	242	6%	1,128
Automation	58	-	-	229
Pulp and Energy	181	222	-18%	913
Paper	157	97	62%	659
Total	652	561	16%	2,928

Net sales, comparable foreign exchange rates, EUR million <sup>1</sup>	Q1/2016	Q1/2015	Change	2015
Services	258	242	7%	1,076
Automation	58	-	-	224
Pulp and Energy	182	222	-18%	925
Paper	156	97	61%	625
Total	655	561	17%	2,851

<sup>1</sup> Indicative only. January to March 2016 net sales in the functional currency of the contracting entity converted to euro with January–March 2015 average monthly exchange rates.

Net sales, EUR million	Q1/2016	Q1/2015	Change	2015
North America	156	124	26%	615
South America	45	103	-57%	335
EMEA	292	216	35%	1,304
China	90	41	>100%	303
Asia-Pacific	70	77	-10%	372
Total	652	561	16%	2,928

Net sales in January–March increased 16 percent to EUR 652 million (EUR 561 million). Automation business line contributed to net sales with EUR 58 million. Net sales increased in the Paper and Services business lines and decreased in the Pulp and Energy business line. The stable business (Services and Automation business lines together) accounted for 48 percent of Valmet's net sales (Services business line accounted for 43% in the first quarter of 2015). Net sales more than doubled in China, increased in EMEA and North America, and decreased in South America and Asia-Pacific. Measured by net sales, the top three countries were the USA, Finland and China, which together accounted for 45 percent of total net sales (the



USA, Brazil and Finland, which together accounted for 46%). Emerging markets accounted for 38 percent (45%) of net sales.

In January–March, changes in foreign exchange rates decreased net sales by approximately EUR 3 million compared with the exchange rates for January–March 2015.

### Profitability improved

In January–March, comparable earnings before interest, taxes and amortization (Comparable EBITA) were EUR 31 million, i.e. 4.8 percent of net sales (EUR 19 million and 3.5%). Profitability improved due to the higher level of net sales in Paper and Services business lines, improved gross profit, and the acquisition of Automation.

Operating profit (EBIT) in January–March was EUR 19 million, i.e. 2.9 percent of net sales (EUR 13 million and 2.4%). Items affecting comparability amounted to EUR -2 million (EUR 0 million).

### Net financial income and expenses

Net financial income and expenses in January–March were EUR -3 million (EUR -2 million).

### Profit before taxes and earnings per share

Profit before taxes for January–March was EUR 17 million (EUR 11 million). The profit attributable to owners of the parent in January–March was EUR 11 million (EUR 8 million), corresponding to earnings per share (EPS) of EUR 0.08 (EUR 0.05).

### Return on capital employed (ROCE) increased

In January–March, the annualized return on capital employed (ROCE) before taxes was 7 percent (6%) and annualized return on equity (ROE) 6 percent (4%).

## Business lines

### Services – orders received and net sales increased in Q1/2016

Services business line	Q1/2016	Q1/2015	Change	2015
Orders received (EUR million)	313	293	7%	1,119
Net sales (EUR million)	257	242	6%	1,128
Personnel (end of period)	5,395	5,212	4%	5,363

In January–March, orders received by the Services business line increased 7 percent to EUR 313 million (EUR 293 million) and accounted for 39 percent of all orders received (51%). Orders received increased in China and South America, and remained stable compared to the comparison period in EMEA, North America and Asia-Pacific. Orders received increased in Mill Improvements, Performance Parts and Fabrics, remained stable compared to the comparison period in Rolls, and decreased in Energy and Environmental.

In January–March, net sales for the Services business line amounted to EUR 257 million (EUR 242 million), corresponding to 39 percent of Valmet’s net sales (43%).

## Automation – orders received amounted to EUR 66 million in Q1/2016

Automation business line	Q1/2016	Q1/2015	Change	2015
Orders received (EUR million)	66	-	-	222
Net sales (EUR million)	58	-	-	229
Personnel (end of period)	1,619	-	-	1,637

The acquisition of Process Automation Systems was completed on April 1, 2015 and the acquired business forms the Automation business line. In January–March, orders received by the Automation business line amounted to EUR 66 million and accounted for 8 percent of all orders received. EMEA accounted for approximately 55 percent and North America for approximately 25 percent of orders received. Pulp and Paper accounted for approximately 75 percent and Energy and Process for approximately 25 percent of orders received.

In January–March, net sales for the Automation business line amounted to EUR 58 million, corresponding to 9 percent of Valmet’s net sales.

## Pulp and Energy – orders received increased and net sales decreased in Q1/2016

Pulp and Energy business line	Q1/2016	Q1/2015	Change	2015
Orders received (EUR million)	238	138	72%	864
Net sales (EUR million)	181	222	-18%	913
Personnel (end of period)	1,741	1,792	-3%	1,750

In January–March, orders received by the Pulp and Energy business line increased 72 percent to EUR 238 million (EUR 138 million) and accounted for 30 percent of all orders received (24%). Orders received decreased in North America and increased in all other areas. Orders received increased in both Pulp and Energy.

In January–March, net sales for the Pulp and Energy business line amounted to EUR 181 million (EUR 222 million), corresponding to 28 percent (40%) of Valmet’s net sales.

## Paper – orders received and net sales increased in Q1/2016

Paper business line	Q1/2016	Q1/2015	Change	2015
Orders received (EUR million)	186	149	25%	673
Net sales (EUR million)	157	97	62%	659
Personnel (end of period)	3,003	3,065	-2%	3,036

In January–March, orders received by the Paper business line increased 25 percent to EUR 186 million (EUR 149 million) and accounted for 23 percent of all orders received (26%). Orders received increased in EMEA and China and decreased in other areas. Orders received increased in both Board and Paper, and Tissue.

In January–March, net sales for the Paper business line amounted to EUR 157 million (EUR 97 million), corresponding to 24 percent (17%) of Valmet’s net sales.

## Cash flow and financing

Cash flow provided by operating activities amounted to EUR 3 million in January–March (EUR -20 million). Net working capital was EUR -247 million (EUR -355 million) at the end of March 2016. Change in net

working capital, net of effect from business combinations and disposals in the statement of cash flows was EUR -41 million (EUR -49 million) in January–March. Payment schedules of large capital projects have significant impact on net working capital development. Cash flow after investments was EUR -8 million (EUR -30 million) in January–March.

Gearing was 24 percent (-17%) at the end of March and equity to assets ratio was 35 percent (34%). Gearing increased mainly due to the acquisition of Automation, which was completed on April 1, 2015. Interest-bearing liabilities were EUR 371 million (EUR 445 million) and net interest-bearing liabilities totaled to EUR 192 million (EUR -134 million) at the end of the reporting period. The average maturity for Valmet’s non-current debt was 3.4 years and average interest rate was 1.2 percent.

Valmet’s liquidity was strong at the end of the reporting period, with cash and cash equivalents totaling to EUR 159 million (EUR 557 million) and interest-bearing available-for-sale financial assets totaling to EUR 1 million (EUR 11 million). Valmet’s liquidity was additionally secured by an unused revolving credit facility agreement worth EUR 200 million, that is committed by the banks and matures in 2018, and an uncommitted EUR 200 million commercial paper program, of which EUR 40 million was outstanding at the end of March.

After the review period, on April 6, 2016, Valmet Corporation paid out dividends of EUR 52 million.

### Investments excluding acquisitions increased

Gross capital expenditure in January–March was EUR -11 million (EUR -10 million). Maintenance investments were EUR -9 million (EUR -9 million).

### Acquisitions and disposals

#### Acquisitions

Valmet made no acquisitions during the three-month period ended March 31, 2016.

#### Disposals

Valmet made no disposals during the three-month period ended March 31, 2016.

### Number of personnel increased mainly due to the acquisition of Automation

Personnel by business line	As at March 31, 2016	As at March 31, 2015	Change	As at December 31, 2015
Services	5,395	5,212	4%	5,363
Automation	1,619	-	-	1,637
Pulp and Energy	1,741	1,792	-3%	1,750
Paper	3,003	3,065	-2%	3,036
Other	539	502	7%	520
Total (end of period)	12,297	10,571	16%	12,306

<b>Personnel by area</b>	<b>As at March 31, 2016</b>	As at March 31, 2015	Change	As at December 31, 2015
North America	<b>1,353</b>	1,135	19%	1,367
South America	<b>533</b>	441	21%	531
EMEA	<b>7,757</b>	6,460	20%	7,747
China	<b>1,937</b>	1,942	0%	1,955
Asia-Pacific	<b>717</b>	593	21%	706
<b>Total (end of period)</b>	<b>12,297</b>	10,571	16%	12,306

In January–March, Valmet employed an average of 12,276 people (10,510). The number of personnel at the end of March was 12,297 (10,571). The number of personnel increased mainly due to the acquisition of Automation. In January–March, personnel expenses totaled to EUR 200 million (EUR 161 million) of which wages, salaries and remuneration equaled to EUR 152 million (EUR 125 million).

## Strategic goals and their implementation

Valmet is a leading global developer and supplier of process technologies, services and automation for the pulp, paper and energy industries. Valmet's mission is to convert renewable resources into sustainable results. The company continues to focus on developing and supplying competitive technology and services to the pulp, paper and energy industries. Valmet is committed to moving its customers' performance forward.

Valmet seeks to achieve its strategic targets by pursuing the following Must-Win initiatives: customer excellence, leader in technology and innovation, excellence in processes, and winning team. Valmet's vision is to become the global champion in serving its customers.

Valmet's product and service portfolio consists of productivity-enhancing services, automation solutions, plant upgrades and rebuilds, new cost-efficient equipment and solutions for optimizing energy and raw material usage, and technologies increasing the value of its customers' end-products.

In order to improve on operational excellence, Valmet is in the process of renewing its ERP system. The purpose is to renew and improve Valmet's operational capability through process harmonization and standardization, renewal and modernization of the ERP platform, and improving data and reporting quality.

Valmet has an annual strategy process, where, among others, Valmet's strategy, Must-Wins and financial targets are reviewed. Valmet's strategy and financial targets were reconfirmed by the Board of Directors in June 2015 (Stock exchange release on June 24, 2015). Valmet has the following financial targets:

### Financial targets

- Net sales growth to exceed market growth
- EBITA margin before non-recurring items: 6 to 9 percent
- Return on capital employed (pre-tax), ROCE: minimum of 15 percent
- Dividend payout at least 40 percent of net profit

Due to new regulation by the European Securities and Market Authority, Valmet has decided to replace the performance measure 'EBITA before non-recurring items' with 'Comparable EBITA'. The content of items affecting comparability, i.e. items previously disclosed as non-recurring, remain unchanged and therefore 'Comparable EBITA' equals previously disclosed 'EBITA before non-recurring items'. Items affecting

comparability consist of income and expenses arising from activities that amend the capacity of Valmet's operations or are incurred outside its normal course of business.

### **Continued focus on improving profitability**

Valmet aims to improve product margin by focusing on improving sales and project management. By harmonizing processes and tools, localization of competencies, better selection of sales cases and developing project management, Valmet believes it can improve product margin.

In order to reduce quality costs and lead times Valmet is adopting Lean principles and methodology. A common quality development approach along with different quality tools and processes is applied in various quality initiatives, where also empowerment and accountability of personnel is highlighted. In 2016 Valmet focuses on delivering results in the ongoing Lean projects and on enhancing continuous improvement activities by further training personnel.

To improve profitability, Valmet also focuses on procurement savings. These can be achieved by increasing sourcing from cost-competitive countries, by increasing the use of sub-contracting and by consolidating the shipment and warehouse network. Valmet also aims to find savings by focusing on design-to-cost together with suppliers. In 2016, Valmet focuses, among other things, on supplier relationship management and developing and leading collaboration with selected suppliers.

Valmet is constantly focusing on improving product competitiveness in order to increase gross profit and reduce customer investment costs. Valmet focuses on cost efficient design, modularity and standardization, and product-based improvement programs.

Following the acquisition of the automation business, Valmet believes it can increase profitability by providing customer benefits by combining process technology, automation and services. Valmet can use common sales lead activation and a harmonized project execution model. Valmet can also utilize low-cost automation engineering and manufacturing optimization and focus on product competitiveness development.

### **Valmet launches new sustainability roadmaps for 2016–2018**

Valmet's sustainability agenda focuses on five core areas: sustainable supply chain; health, safety and environment (HSE); people and performance; sustainable solutions and corporate citizenship. Valmet defined the agenda in 2014 and has systematically worked to achieve the targets set for each of the focus areas.

In early 2016, Valmet conducted an extensive review of the agenda to set new roadmaps for 2016–2018. The roadmaps define specific actions and targets for each focus area. Special focus continues on ensuring a globally sustainable supply chain and continuous improvement of HSE culture.

As part of its Annual Report 2015, published on February 29, 2016, Valmet reported on the progress of its sustainability performance in 2015. Valmet also published a separate GRI Supplement which has been compiled according to the 'Core option' of the G4 guidelines from the Global Reporting Initiative (GRI).

### **Lawsuits and claims**

Several lawsuits, claims and disputes based on various grounds are pending against Valmet in various countries, including product liability lawsuits and claims as well as legal disputes related to Valmet's deliveries.

As Valmet announced by stock exchange release on February 20, 2015, Andritz Oy had filed a summons application with the Stockholm District Court against Valmet AB, a subsidiary of Valmet Corporation, regarding patent infringement. In the claim Andritz is asking that Valmet under a penalty ceases to utilize the system allegedly infringing Andritz's patent and to impose royalty and damages on Valmet AB with EUR 54 million and interest for the alleged infringement. As Valmet announced by stock exchange release on April 8, 2016, the Swedish Court of Patent Appeals has on March 23, 2016 decided to revoke Andritz's patent challenged by Valmet. An appeal of the decision now made by the Swedish Court of Patent Appeals can be filed to the Supreme Administrative Court by May 23, 2016. For an appeal, a leave to appeal is required.

Valmet's management does not expect to the best of its present understanding that the outcome of these lawsuits, claims and disputes will have a material adverse effect on Valmet in view of the grounds presented for them, provisions made, insurance coverage in force and the extent of Valmet's total business activities. Valmet is also a plaintiff in several lawsuits.

## Corporate Governance Statement

Valmet has prepared a separate Corporate Governance Statement for 2015 which complies with the recommendations of the Finnish Corporate Governance Code for listed companies. It also covers other central areas of corporate governance. The statement has been published on Valmet's website, separately from the Report by Board of Directors, at [www.valmet.com/governance](http://www.valmet.com/governance).

## Shares and shareholders

### Share capital and number of shares

At the end of March 2016, Valmet Corporation's share capital totaled to EUR 100,000,000 and the number of shares was 149,864,619. At the end of March, Valmet held 399 treasury shares and the number of outstanding shares was 149,864,220.

### Treasury shares and Board authorizations

Valmet Corporation's Annual General Meeting on March 22, 2016 authorized Valmet's Board of Directors to decide on the repurchase of company's own shares in one or several tranches. The maximum number of shares to be repurchased shall be 10,000,000 shares, which corresponds to approximately 6.7 percent of all the shares in the Company.

Company's own shares may be repurchased otherwise than in proportion to the shareholdings of the shareholders (directed repurchase). The Company's own shares may be repurchased using the unrestricted equity of the Company at a price formed on a regulated market on the main list of Nasdaq Helsinki's stock exchange on the date of the repurchase.

Company's own shares may be repurchased for reasons of developing the Company's capital structure, financing or carrying out acquisitions, investments or other business transactions, or for the shares to be used in an incentive scheme. The Board of Directors resolves on all other terms related to the repurchasing of the Company's own shares.

Valmet Corporation's Annual General Meeting authorized Valmet's Board of Directors to decide on the issuance of shares as well as the issuance of special rights entitling to shares pursuant to Chapter 10(1) of the Finnish Limited Liability Companies Act in one or several tranches. The issuance of shares may be carried out by offering new shares or by transferring treasury shares held by Valmet Corporation. Based on



this authorization, the Board of Directors may decide on a directed share issue in deviation from the shareholders' pre-emptive rights and on the granting of special rights subject to the conditions mentioned in the Finnish Limited Liability Companies Act.

The maximum number of new shares which may be issued by the Board of Directors based on this authorization shall be 15,000,000 shares, which corresponds to approximately 10 percent of all the shares in Valmet Corporation. The maximum number of treasury shares which may be issued shall be 10,000,000 shares, which corresponds to approximately 6.7 percent of all the shares in the Company.

The Board of Directors is furthermore authorized to issue special rights pursuant to Chapter 10(1) of the Finnish Limited Liability Companies Act entitling their holder to receive new shares or treasury shares for consideration. The maximum number of shares which may be issued based on the special rights shall be 15,000,000 shares, which corresponds to approximately 10 percent of all the shares in Company. This number of shares shall be included in the aggregate numbers of shares mentioned in the previous paragraph.

The new shares and treasury shares may be issued for consideration or without consideration.

The Board of Directors of Valmet Corporation shall also be authorized to resolve on issuing treasury shares to the Company without consideration. The maximum number of shares which may be issued to Valmet Corporation shall be 10,000,000 shares when combined with the number of shares repurchased based on an authorization. Such number corresponds to approximately 6.7 percent of all shares in the Company. The treasury shares issued to the Company shall not be taken into account in the limits set out in the preceding paragraphs.

The Board of Directors may resolve on all other terms of the issuance of shares and special rights entitling to shares pursuant to Chapter 10(1) of the Finnish Limited Liability Companies Act. The Company may use this authorization, for example, for reasons of developing the Company's capital structure, in financing or carrying out acquisitions, investments or other business transactions, or for the shares to be used in incentive schemes.

The authorizations shall remain in force until the next Annual General Meeting, and they cancel the Annual General Meeting's authorizations of March 27, 2015.

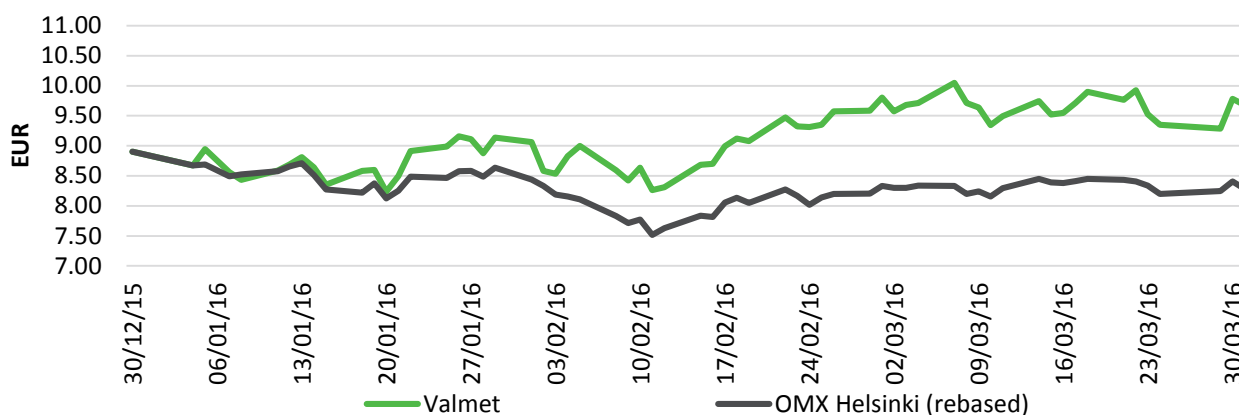
### Trading in shares

The closing price of Valmet's share on the final day of trading for the reporting period, March 31, 2016, was EUR 9.68. The closing share price on the last day of trading in 2015 (December 30, 2015) was EUR 8.90. The share price increased by some 6 percent during the reporting period. The highest price for the share during the reporting period was EUR 10.06, the lowest was EUR 8.08 and the volume-weighted average price was EUR 9.09. The number of shares traded on Nasdaq Helsinki Ltd during January–March was approximately 32 million. The value of trading was approximately EUR 298 million. (Source: Nasdaq)

In addition to Nasdaq Helsinki Ltd, Valmet's shares are also traded on other marketplaces, such as Chi-X and BATS. A total of approximately 4 million of Valmet's shares were traded on alternative marketplaces in January–March, which equals to approximately 12 percent of the share's total trade volume. Of the alternative exchanges, Valmet's shares were traded especially on Chi-X. (Source: VWD, Six)

Market capitalization (excluding treasury shares) stood at EUR 1,451 million at the end of the reporting period.

### Development of Valmet's share price, December 30, 2015 – March 31, 2016



### Number of shareholders

The number of registered shareholders at the end of March 2016 was 48,254 (48,834). Shares owned by nominee-registered parties and by non-Finnish parties equaled to 46.5 percent of the total number of shares at the end of March 2016 (54.5%).

### Flagging notifications

During the review period, Valmet received the following flagging notification:

#### Stock exchange release on March 7, 2016

Valmet Corporation received a notification referred to in Securities Market Act from Cevian Capital Partners Ltd., stating that the company's ownership and share of votes in Valmet Corporation has decreased below the threshold of 5 percent (1/20). As a result of share transactions on March 4, 2016, the holding of Cevian Capital Partners Ltd. decreased to 0 shares (10,323,191 shares in the previous flagging notification), representing an ownership of 0.00 percent (6.89 percent in the previous flagging notification) of Valmet Corporation's total number of shares and share of votes.

### Share-based incentive plans

Valmet's share-based incentive plans are part of the remuneration and retention program for Valmet's management. The aim of the plans is to align the objectives of shareholders and management to increase the value of the company, commit management to the company, and offer management a competitive reward plan based on long-term shareholding in Valmet.

Valmet has entered into an agreement with a third-party service provider concerning the administration of the share-based incentive programs for key personnel. At the end of the reporting period, the number of shares held within the administration plan was 487,768.

### Long-term incentive plan 2012–2014

In December 2011, a share-based incentive plan including three performance periods, which were the calendar years 2012, 2013 and 2014, was approved.

The reward for the 2012 performance period was paid partly as company shares and partly in cash during 2015. For the 2013 performance period, the performance criteria were not met and therefore no rewards were paid for the 2013 performance period.

From the performance period 2014 a gross number of 268,003 shares were earned. The reward will be paid partly as company shares and partly in cash in 2017.

### **Long-term incentive plan 2015–2017**

The Board of Directors of Valmet Corporation approved in December 2014 a new share-based incentive plan for Valmet's key employees. The Plan includes three discretionary periods, which are the calendar years 2015, 2016 and 2017. The Board of Directors shall decide on the performance criteria and targets in the beginning of each discretionary period. The Plan is directed to approximately 80 key people.

The reward of the plan from the discretionary period 2015 was based on EBITA % and Services orders received growth %. The reward is paid partly as company shares and partly in cash in 2016. As part of the plan, members of Valmet's Executive Team had the possibility to receive a matching share reward for the discretionary period 2015 provided that he or she owned or acquired Valmet shares up to a number determined by the Board of Directors by December 31, 2015. A gross number of 540,032 shares, including the matching share reward, in Valmet Corporation have been allotted to participants on the basis of the discretionary period 2015.

The potential reward of the program from the discretionary period 2016 is based on EBITA % and orders received growth % of the stable business, that is, the Services and Automation business lines. The potential reward of the plan from the discretionary period 2016 will be paid partly as Valmet shares and partly in cash in 2017. As part of the share-based incentive program members of the Valmet Executive Team have the possibility to receive a matching share reward for the discretionary period 2016 provided that he or she owns or acquires Valmet shares up to a number determined by the Board of Directors by December 31, 2016. The rewards to be paid on the basis of the discretionary period 2016, including the matching share reward, are in total an approximate maximum of 850,000 shares in Valmet Corporation.

The shares to be transferred as part of the possible reward will be obtained in public trading, ensuring that the incentive plan will not have a diluting effect on Valmet's share value.

More information about share-based incentive plans can be found in Valmet's Corporate Governance Statement which is available at [www.valmet.com/governance](http://www.valmet.com/governance).

### **Resolutions of Valmet Corporation's Annual General Meeting**

The Annual General Meeting of Valmet Corporation was held in Helsinki on March 22, 2016. The Annual General Meeting adopted the Financial Statements for 2015 and discharged the members of the Board of Directors and the President and CEO from liability for the 2015 financial year. The Annual General Meeting approved the Board of Directors' proposals, which concerned authorizing the Board to decide on repurchasing company shares and to resolve on the issuance of shares and the issuance of special rights entitling to shares.

The Annual General Meeting confirmed the number of Board members as eight and appointed Bo Risberg as Chairman of Valmet Corporation's Board and Mikael von Frenckell as Vice Chairman. Aaro Cantell, Jouko Karvinen and Tarja Tyni were appointed as new members of the Board. Lone Fønss Schrøder, Friederike

Helfer and Rogério Ziviani will continue as members of the Board. The term of office of the members of the Board of Directors expires at the end of the next Annual General Meeting.

The Annual General Meeting appointed PricewaterhouseCoopers Oy, authorized public accountants, as the company's auditor for a term expiring at the end of the next Annual General Meeting.

Valmet published stock exchange releases on March 22, 2016, concerning the resolutions of the Annual General Meeting and the composition of the Board of Directors. The stock exchange releases and a presentation of the Board's members can be viewed on Valmet's website at [www.valmet.com/agm](http://www.valmet.com/agm).

In compliance with the resolution of the Annual General Meeting on March 22, 2016, Valmet Corporation paid out dividends of EUR 52 million for 2015, corresponding to EUR 0.35 per share, on April 6, 2016.

## **Risks and business uncertainties**

Valmet's operations are affected by various strategic, financial, operational, and hazard risks. Valmet takes measures to exploit emerging opportunities and to limit the adverse effects of potential threats. The assessment of risks related to sustainable development holds an important role in risk management. If such threats materialized, they could have material adverse effects on Valmet's business, financial situation, and operating result or on the value of shares and other securities.

The objective of Valmet's risk management is to ensure the implementation of an effective and successful strategy for achieving both long- and short-term goals. The task of Valmet's management is to regulate risk appetite.

In assessing risks, Valmet takes into consideration the probability of the risks and their estimated impact on net sales and financial results. Valmet's management estimates that the company's overall risk level is currently manageable in proportion to the scope of its operations and the practical measures available for managing these risks.

Financial uncertainty in the global economy, coupled with fluctuations in exchange rates and tightening financial market regulations, may have an adverse effect on the availability of financing from banks and capital markets, and could reduce the investment appetite of Valmet's customers. Valmet estimates that the high proportion of business derived from stable business (Services and Automation) and the geographical diversification will reduce the possible negative effects that market uncertainties may have.

If global economic growth weakens, it might have adverse effects on new projects under negotiation or on projects in the order backlog. Some projects may be postponed, suspended, or canceled. In the case of long-term delivery projects, initial customer down payments are typically 10–30 percent of the value of the project, and customers make progress payments as a project is implemented. This significantly decreases the risks and financing requirements related to Valmet's projects. Valmet continually assesses its customers' creditworthiness and their ability to meet their obligations. As a rule, Valmet does not finance customer projects. If economic growth slows significantly, the markets for Valmet's products may shrink, which may lead to, for example, tougher price competition. Changes and uncertainty in future regulation and legislation can also critically affect especially the energy business.

Large fluctuations in energy prices can affect the global economy. These fluctuations can also affect Valmet and its customers, especially in the energy business.

Changes in labor costs and the prices of raw materials and components can affect Valmet's profitability. Wage inflation is continuing, but Valmet's goal is to offset this at least partly through increased productivity and strict price discipline. It is possible, however, that tough competition in some product categories will make it difficult to pass on cost increases to product prices. On the other hand, some of Valmet's customers are raw material producers, and their ability to operate and invest may be enhanced by strengthening commodity prices and hampered by declining commodity prices.

To ensure a high level of quality in both production and services, it is important to sustain a high level of competence and talent availability. This includes, but does not limit to, maintaining efficient recruitment programs, utilization of existing talent and sharing knowledge globally.

Through acquisitions Valmet may become exposed to risks associated with new markets and business environments. The actual acquisition process also includes risks. Other risks associated with acquisitions include, but are not limited to, integration of the acquired business, increased financial risk exposure, retention of key personnel and achieving the targets set for the acquired business.

### **Management of project business risks important**

An important part of Valmet's business consists of project business. Pulp business projects in particular are large, thus project-specific risk management is crucial. Key risks related to projects are cost accounting, scheduling, project risk management, quality and performance risks, and materials management risks. Risk analysis shall, as a minimum, take place for all significant project quotations. The work concerning threat and opportunity assessment continues during the execution phase of the project. Risk management is based on careful planning and on continuous, systematic monitoring and evaluation. Project risks are managed by improving and continuously developing project management processes and the related systems.

There may be changes in the competitive situation of Valmet's individual businesses, such as the emergence of new, cost-effective players in the markets. Valmet can safeguard its market position by developing its products and services, and through good customer service and a local presence.

### **Availability of financing crucial**

Securing the continuity of Valmet's operations requires that sufficient funding is available under all circumstances. Valmet estimates that its liquid cash assets and committed credit limits are sufficient to secure the company's immediate liquidity and to ensure the flexibility of financing. The average maturity for Valmet's non-current debt is 3.4 years. Loan facilities include customary covenants and Valmet is in clear compliance with the covenants at the balance sheet date.

Net working capital and capital expenditure levels have a key impact on the adequacy of our financing. Valmet estimates that the company is well-positioned to keep capital expenditure at the level of total depreciation.

Of the financial risks that affect Valmet's profit, currency exchange rate risks are among the most substantial. Exchange rate changes can affect Valmet's business, although the wide geographical scope of the company's operations reduces the impact of any individual currency. Economic insecurity typically increases exchange rate fluctuations. Valmet hedges its currency exposures linked to firm delivery and purchase agreements.

At the end of March 2016, Valmet had EUR 620 million (EUR 455 million) of goodwill on its statement of financial position. Valmet assesses the value of its goodwill for impairment annually or more frequently if facts and circumstances indicate that a risk of impairment exists. Valmet has not identified any indications of impairment during the reporting period. The principles used for impairment testing are presented in the Annual Report.

### **Events after the reporting period**

There were no subsequent events after the review period that required recognition or disclosure.

### **Valmet reiterates its guidance for 2016**

Valmet is reiterating its guidance presented on February 9, 2016 in which Valmet estimates that net sales in 2016 will remain at the same level with 2015 (EUR 2,928 million) and Comparable EBITA in 2016 will increase in comparison with 2015 (EUR 182 million).

Due to new regulation by the European Securities and Market Authority, Valmet has decided to replace the performance measure 'EBITA before non-recurring items' with 'Comparable EBITA'. The content of items affecting comparability, i.e. items previously disclosed as non-recurring, remain unchanged and therefore 'Comparable EBITA' equals previously disclosed 'EBITA before non-recurring items' (EUR 182 million in 2015). Items affecting comparability consist of income and expenses arising from activities that amend the capacity of Valmet's operations or are incurred outside its normal course of business.

### **Short-term outlook**

#### **General economic outlook**

The baseline projection for global growth in 2016 is a modest 3.2 percent, broadly in line with last year, and a 0.2 percentage point downward revision relative to the January 2016 World Economic Outlook Update. The recovery is projected to strengthen in 2017 and beyond, driven primarily by emerging market and developing economies, as conditions in stressed economies start gradually to normalize. But uncertainty has increased, and risks of weaker growth scenarios are becoming more tangible. The fragile conjuncture increases the urgency of a broad-based policy response to raise growth and manage vulnerabilities. (International Monetary Fund, April 12, 2016)

#### **Short-term market outlook**

Valmet reiterates the good short-term market outlook for board and paper, and the satisfactory short-term market outlook for services, automation, pulp, energy, and tissue.

In Espoo on April 27, 2016

Valmet Corporation's Board of Directors



## Consolidated Statement of Income

EUR million	Q1/2016	Q1/2015
Net sales	652	561
Cost of goods sold	-502	-448
Gross profit	150	113
Selling, general and administrative expenses	-130	-104
Other operating income and expenses, net	-1	4
Share in profits and losses of associated companies, operative investments	-	-
Operating profit	19	13
Financial income and expenses, net	-3	-2
Share in profits and losses of associated companies, financial investments	-	-
Profit before taxes	17	11
Income taxes	-5	-3
<b>Profit / loss</b>	<b>12</b>	<b>8</b>
<b>Attributable to:</b>		
Owners of the parent	11	8
Non-controlling interests	-	-
<b>Profit / loss</b>	<b>12</b>	<b>8</b>
<b>Earnings per share attributable to owners of the parent:</b>		
Earnings per share, EUR	0.08	0.05
Diluted earnings per share, EUR	0.08	0.05

**Consolidated Statement of Comprehensive Income**

<b>EUR million</b>	<b>Q1/2016</b>	<b>Q1/2015</b>
Profit / loss	12	8
<b>Items that may be reclassified to profit or loss in subsequent periods:</b>		
Cash flow hedges	2	-4
Currency translation on subsidiary net investments	-7	24
Income tax relating to items that may be reclassified	-	-
	-5	20
<b>Items that will not be reclassified to profit or loss:</b>		
Remeasurement of defined benefit plans	1	-
Income tax on items that will not be reclassified	-	-
	1	-
<b>Other comprehensive income / expense</b>	<b>-4</b>	<b>20</b>
<b>Total comprehensive income / expense</b>	<b>7</b>	<b>28</b>
<b>Attributable to:</b>		
Owners of the parent	7	28
Non-controlling interests	-	-
<b>Total comprehensive income / expense</b>	<b>7</b>	<b>28</b>

## Consolidated Statement of Financial Position

### Assets

EUR million	As at March 31, 2016	As at March 31, 2015	As at December 31, 2015
<b>Non-current assets</b>			
<b>Intangible assets</b>			
Goodwill	620	455	624
Other intangible assets	226	89	235
<b>Total intangible assets</b>	847	544	859
<b>Property, plant and equipment</b>			
Land and water areas	26	22	26
Buildings and structures	136	135	138
Machinery and equipment	189	207	196
Assets under construction	25	27	25
<b>Total property, plant and equipment</b>	375	392	385
<b>Financial and other non-current assets</b>			
Investments in associated companies	12	5	12
Non-current financial assets	25	20	25
Deferred tax asset	84	99	85
Other non-current assets	13	14	13
<b>Total financial and other non-current assets</b>	133	138	134
<b>Total non-current assets</b>	<b>1,355</b>	<b>1,073</b>	<b>1,378</b>
<b>Current assets</b>			
<b>Inventories</b>			
Materials and supplies	80	94	82
Work in progress	372	390	350
Finished products	83	61	76
<b>Total inventories</b>	535	545	508
<b>Receivables</b>			
Trade and other receivables	560	498	575
Amounts due from customers under construction contracts	233	138	216
Other current financial assets	14	27	21
Income tax receivables	27	23	31
<b>Total receivables</b>	835	685	842
<b>Cash and cash equivalents</b>	159	557	165
<b>Total current assets</b>	<b>1,528</b>	<b>1,787</b>	<b>1,516</b>
<b>Total assets</b>	<b>2,884</b>	<b>2,860</b>	<b>2,894</b>

## Consolidated Statement of Financial Position

### Equity and liabilities

EUR million	As at March 31, 2016	As at March 31, 2015	As at December 31, 2015
<b>Equity</b>			
Share capital	100	100	100
Reserve for invested unrestricted equity	407	404	404
Cumulative translation adjustments	12	33	18
Fair value and other reserves	-3	-7	-4
Retained earnings	291	258	336
<b>Equity attributable to owners of the parent</b>	<b>807</b>	<b>789</b>	<b>855</b>
<b>Non-controlling interests</b>	<b>6</b>	<b>5</b>	<b>6</b>
<b>Total equity</b>	<b>813</b>	<b>794</b>	<b>860</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Non-current debt	277	332	309
Post-employment benefits	148	151	149
Provisions	10	10	10
Other non-current financial liabilities	4	4	3
Deferred tax liability	68	31	70
<b>Total non-current liabilities</b>	<b>507</b>	<b>528</b>	<b>542</b>
<b>Current liabilities</b>			
Current portion of non-current debt	55	84	62
Current debt	40	30	-
Trade and other payables	785	746	767
Provisions	97	99	98
Advances received	195	186	248
Amounts due to customers under construction contracts	349	338	276
Other current financial liabilities	15	36	13
Income tax liabilities	28	19	27
<b>Total current liabilities</b>	<b>1,564</b>	<b>1,538</b>	<b>1,491</b>
<b>Total liabilities</b>	<b>2,071</b>	<b>2,066</b>	<b>2,033</b>
<b>Total equity and liabilities</b>	<b>2,884</b>	<b>2,860</b>	<b>2,894</b>

## Condensed Consolidated Statement of Cash Flows

EUR million	Q1/2016	Q1/2015
<b>Cash flows from operating activities</b>		
Profit / loss	12	8
Adjustments		
Depreciation and amortization	24	18
Financial income and expenses	3	1
Income taxes	5	3
Other non-cash items	7	1
Change in net working capital, net of effect from business combinations and disposals	-41	-49
Net interests and dividends received	-3	-
Income taxes paid	-3	-2
<b>Net cash provided by (+) / used in (-) operating activities</b>	<b>3</b>	<b>-20</b>
<b>Cash flows from investing activities</b>		
Capital expenditure on fixed assets	-11	-10
Proceeds from sale of fixed assets	-	-
<b>Net cash provided by (+) / used in (-) investing activities</b>	<b>-10</b>	<b>-10</b>
<b>Cash flows from financing activities</b>		
Redemption of own shares	-2	-7
Net borrowings (+) / payments (-) on current and non-current debt	-	377
Net investments in available-for-sale financial assets	6	23
Other	-	-3
<b>Net cash provided by (+) / used in (-) financing activities</b>	<b>4</b>	<b>390</b>
Net increase (+) / decrease (-) in cash and cash equivalents	-4	359
Effect of changes in exchange rates on cash and cash equivalents	-2	5
Cash and cash equivalents at beginning of period	165	192
<b>Cash and cash equivalents at end of period</b>	<b>159</b>	<b>557</b>

## Consolidated Statement of Changes in Equity

EUR million	Share capital	Reserve for invested unrestricted equity	Cumulative translation adjustments	Fair value and other reserves	Retained earnings	Equity attributable to owners of the parent	Non-controlling interests	Total equity
<b>Balance at January 1, 2016</b>	<b>100</b>	<b>404</b>	<b>18</b>	<b>-4</b>	<b>336</b>	<b>855</b>	<b>6</b>	<b>860</b>
Profit / loss	-	-	-	-	11	11	-	12
Other comprehensive income / expense	-	-	-7	2	1	-4	-	-4
Total comprehensive income / expense	-	-	-7	2	12	7	-	7
Dividends	-	-	-	-	-52	-52	-	-52
Purchase of treasury shares	-	-	-	-	-2	-2	-	-2
Share-based payments, net of tax	-	2	-	-	-2	-	-	-
<b>Balance at March 31, 2016</b>	<b>100</b>	<b>407</b>	<b>12</b>	<b>-3</b>	<b>291</b>	<b>807</b>	<b>6</b>	<b>813</b>
<b>Balance at January 1, 2015</b>	<b>100</b>	<b>403</b>	<b>9</b>	<b>-3</b>	<b>296</b>	<b>804</b>	<b>5</b>	<b>809</b>
Profit / loss	-	-	-	-	8	8	-	8
Other comprehensive income / expense	-	-	24	-4	-	20	-	20
Total comprehensive income / expense	-	-	24	-4	8	28	-	28
Dividends	-	-	-	-	-37	-37	-	-37
Purchase of treasury shares	-	-	-	-	-7	-7	-	-7
Share-based payments, net of tax	-	2	-	-	-	2	-	2
Other	-	-	-	-	-1	-1	-	-1
<b>Balance at March 31, 2015</b>	<b>100</b>	<b>404</b>	<b>33</b>	<b>-7</b>	<b>258</b>	<b>789</b>	<b>5</b>	<b>794</b>



## Accounting principles

### General information

Valmet Corporation (the “Company” or the “parent company”) and its subsidiaries (together “Valmet”, “Valmet Group” or the “Group”) form a global supplier of sustainable technology and services, which designs, develops and produces systems, automation solutions, machinery and equipment for process industries. The main customers of Valmet operate in pulp, paper and energy generation industries.

Valmet Corporation is domiciled in Helsinki, and its registered address is Keilasatama 5, 02150 Espoo, Finland. The Company’s shares are listed on the Nasdaq Helsinki Ltd.

These Condensed Consolidated Interim Financial Statements were approved for issue on April 27, 2016.

### Basis of preparation

These Condensed Consolidated Interim Financial Statements for the three months ended March 31, 2016 have been prepared in accordance with IAS 34, ‘Interim financial reporting’ and in conformity with IFRS as adopted by the European Union. The financial information presented in these Condensed Consolidated Interim Financial Statements has not been audited. The Condensed Consolidated Interim Financial Statements should be read in conjunction with the Group’s Annual Consolidated Financial Statements for the year ended December 31, 2015, which have been prepared in accordance with IFRS.

In the Condensed Consolidated Interim Financial Statements the figures are presented in million euros subject to rounding, which may cause some rounding inaccuracies in aggregate column and row totals.

### Accounting principles

The Group has applied the amended IAS 1 ‘Presentation of financial statements’ standard for the first time for the January–March 2016 interim reporting period. The amendments clarify guidance in IAS 1 on materiality and aggregation, the presentation of subtotals, the structure of financial statements and the disclosure of accounting principles. The presentation of primary statements and notes in these Interim Financial Statements has therefore been revised in order to improve disclosure. All other accounting policies adopted in the preparation of these Condensed Consolidated Interim Financial Statements are consistent with those followed in the preparation of the Group’s Annual Consolidated Financial Statements for the year ended December 31, 2015.

## Reporting segment and geographic information

Valmet's operations and profitability is reported as a single reportable segment as operative decisions have been made by the President and CEO of Valmet as Valmet's Chief Operating Decision Maker at Valmet Group level. One key indicator of performance reviewed is EBITA (Earnings before interest, taxes and amortization). The performance is also analyzed by excluding from EBITA items, such as capacity adjustment costs, impairment of assets, and other infrequent events, as these reduce the comparability of the Group's performance from one period to another.

EUR million	Q1/2016	Q1/2015
Net sales	652	561
Comparable EBITA	31	19
% of net sales	4.8%	3.5%
Operating profit	19	13
% of net sales	2.9%	2.4%
Amortization	-11	-6
Depreciation	-13	-13
Gross capital expenditures (including business combinations)	-11	-10
Non-cash write-downs	-2	-
Capital employed, end of period	1,184	1,239
Orders received	803	580
Order backlog, end of period	2,207	2,064

## Reconciliation between Comparable EBITA, EBITA and operating profit

EUR million	Q1/2016	Q1/2015	2015	2014
<b>Comparable EBITA</b>	<b>31</b>	19	182	106
Items affecting comparability in cost of sales				
Expensing of fair value adjustments recognized in business combinations	-	-	-7	-
Expenses related to capacity adjustments	-1	-	-3	-4
Other items affecting comparability	-	-	-1	-
Items affecting comparability in selling, general and administrative expenses				
Expenses related to capacity adjustments	-1	-	-2	-3
Costs related to acquisitions	-	-	-3	-1
Items affecting comparability in other operating income and expenses				
Impairments	-	-	-5	-
Expenses related to capacity adjustments	-	-	-5	-2
Other items affecting comparability	-	-	-	-2
<b>EBITA</b>	<b>30</b>	19	157	94
Amortization included in cost of sales				
Other intangibles	-	-1	-1	-2
Amortization included in selling, general and administrative expenses				
Intangibles recognized in business combinations	-8	-3	-28	-13
Other intangible assets	-2	-2	-7	-6
<b>Operating profit</b>	<b>19</b>	13	120	72

## Entity-wide information

Valmet's businesses are present in over 30 countries and on all continents. The main market areas are Europe and North America accounting for 66 percent of net sales in Q1/2016 and 58 percent in Q1/2015.

### Net sales to unaffiliated customers by destination:

EUR million	North America	South America	EMEA	China	Asia-Pacific	Total
<b>Q1/2016</b>	<b>156</b>	<b>45</b>	<b>292</b>	<b>90</b>	<b>70</b>	<b>652</b>
Q1/2015	124	103	216	41	77	561

### Gross capital expenditure (excluding business combinations) by location:

EUR million	North America	South America	EMEA	China	Asia-Pacific	Total
<b>Q1/2016</b>	<b>-</b>	<b>1</b>	<b>7</b>	<b>1</b>	<b>1</b>	<b>11</b>
Q1/2015	1	-	7	2	-	10

**Analysis of net sales by category:**

EUR million	Q1/2016	Q1/2015
Sale of services and automation	314	242
Sale of projects, equipment and goods	338	319
<b>Total</b>	<b>652</b>	<b>561</b>

**Intangible assets and property, plant and equipment**

**Intangible assets**

EUR million	Q1/2016	Q1/2015	2015
Book value at beginning of period	859	537	537
Capital expenditure	3	2	7
Acquired in business combination	-	-	342
Amortization	-11	-5	-37
Impairment losses	-	-	-1
Translation differences and other changes	-4	10	11
<b>Book value at end of period</b>	<b>847</b>	<b>544</b>	<b>859</b>

**Property, plant and equipment**

EUR million	Q1/2016	Q1/2015	2015
Book value at beginning of period	385	381	381
Capital expenditure	8	8	37
Acquired in business combination	-	-	26
Depreciation	-13	-13	-55
Impairment losses	-	-	-5
Translation differences and other changes	-5	15	2
<b>Book value at end of period</b>	<b>375</b>	<b>392</b>	<b>385</b>

## Financial instruments

### Derivative financial instruments

<b>As at March 31, 2016</b>	<b>Notional amount</b>	<b>Fair value, assets</b>	<b>Fair value, liabilities</b>	<b>Fair value, net</b>
Forward exchange contracts, EUR million	1,554	15	13	2
Interest rate swaps, EUR million	30	-	2	-2
Electricity forward contracts <sup>1</sup>	185	-	3	-3

<b>As at March 31, 2015</b>	<b>Notional amount</b>	<b>Fair value, assets</b>	<b>Fair value, liabilities</b>	<b>Fair value, net</b>
Forward exchange contracts, EUR million	1,305	22	38	-15
Electricity forward contracts <sup>1</sup>	297	-	3	-3

<sup>1</sup> Notional amount in GWh and fair values in EUR million

The notional amounts give an indication of the volume of derivative contracts entered into but do not provide an indication of the exposure to risk.

### Interest bearing and non-interest bearing financial instruments

<b>EUR million</b>	<b>As at March 31, 2016</b>	<b>As at March 31, 2015</b>	<b>As at December 31, 2015</b>
<b>Non-current financial assets</b>			
Interest bearing	19	17	20
Non-interest bearing	5	4	6
<b>Total</b>	<b>25</b>	<b>20</b>	<b>25</b>

<b>EUR million</b>	<b>As at March 31, 2016</b>	<b>As at March 31, 2015</b>	<b>As at December 31, 2015</b>
<b>Other current financial assets</b>			
Interest bearing	1	5	8
Non-interest bearing	13	22	13
<b>Total</b>	<b>14</b>	<b>27</b>	<b>21</b>

Setting aside non-current debt, current portion of non-current debt and current debt, the Group does not carry other interest bearing liabilities.

## Provisions

EUR million	Q1/2016	Q1/2015	2015
Balance at beginning of period	108	107	107
Translation differences	-1	3	1
Addition charged to profit / loss	17	17	87
Acquired in business combination	-	-	9
Used reserve	-11	-13	-57
Reversal of reserve / other changes	-6	-5	-40
<b>Balance at end of period</b>	<b>107</b>	<b>109</b>	<b>108</b>
Non-current	10	10	10
Current	97	99	98

## Contingencies and commitments

EUR million	As at March 31, 2016	As at March 31, 2015	As at December 31, 2015
Guarantees on behalf of Valmet Group <sup>1</sup>	761	1,063	771
Lease commitments	51	40	56

<sup>1</sup> Commitments arising from the ordinary course of business of Valmet Group guaranteed by Valmet Corporation, its subsidiaries, and financial institutions.



## Key ratios

	Q1/2016	Q1/2015
Earnings per share, EUR	<b>0.08</b>	0.05
Diluted earnings per share, EUR	<b>0.08</b>	0.05
Equity per share at end of period, EUR	<b>5.38</b>	5.26
Return on equity (ROE), % (annualized)	<b>6%</b>	4%
Return on capital employed (ROCE) before taxes, % (annualized)	<b>7%</b>	6%
Equity to assets ratio at end of period, %	<b>35%</b>	34%
Gearing at end of period, %	<b>24%</b>	-17%
Cash flow provided by operating activities, EUR million	<b>3</b>	-20
Cash flow after investments, EUR million	<b>-8</b>	-30
Gross capital expenditure (excl. business combinations), EUR million	<b>-11</b>	-10
Gross capital expenditure (incl. business combinations), EUR million	<b>-11</b>	-10
Depreciation and amortization, EUR million	<b>-24</b>	-19
Number of outstanding shares at end of period	<b>149,864,220</b>	149,864,220
Average number of outstanding shares	<b>149,864,220</b>	149,864,220
Average number of diluted shares	<b>149,864,220</b>	149,864,220
Net interest-bearing liabilities at end of period, EUR million	<b>192</b>	-134

## Key exchange rates

	Average rates		Period-end rates	
	Q1/2016	Q1/2015	Q1/2016	Q1/2015
USD (US dollar)	<b>1.1020</b>	1.1361	<b>1.1385</b>	1.0759
SEK (Swedish krona)	<b>9.2713</b>	9.3534	<b>9.2253</b>	9.2901
BRL (Brazilian real)	<b>4.2995</b>	3.2465	<b>4.1174</b>	3.4958
CNY (Chinese yuan)	<b>7.1821</b>	7.0798	<b>7.3514</b>	6.6710

## Formulas for Calculation of Indicators

### EBITA:

Operating profit + amortization

### Comparable EBITA:

Operating profit + amortization - items affecting comparability

### Earnings per share:

$$\frac{\text{Profit attributable to shareholders of the company}}{\text{Average number of outstanding shares during period}}$$

### Earnings per share, diluted:

$$\frac{\text{Profit attributable to shareholders of the company}}{\text{Average number of diluted shares during period}}$$

### Return on equity (ROE), % (annualized):

$$\frac{\text{Profit}}{\text{Total equity (average for period)}} \times 100$$

### Return on capital employed (ROCE) before taxes, % (annualized)<sup>1</sup>:

$$\frac{\text{Profit before tax + interest and other financial expenses}}{\text{Balance sheet total - non-interest bearing liabilities (average for period)}} \times 100$$

<sup>1</sup> Measure of performance also calculated on a comparable basis, i.e. without items affecting comparability.

### Return on capital employed (ROCE) before taxes and items affecting comparability, % (rolling 12 months):

$$\frac{\text{Profit before tax + interest and other financial expenses - items affecting comparability}}{\text{Balance sheet total - non-interest bearing liabilities (average for the period)}} \times 100$$

### Equity to assets ratio, %:

$$\frac{\text{Total equity}}{\text{Balance sheet total - advances received}} \times 100$$

### Gearing, %:

$$\frac{\text{Net interest bearing liabilities}}{\text{Total equity}} \times 100$$

### Net interest bearing liabilities:

Non-current interest bearing debt + current interest bearing debt  
- cash and cash equivalents - other interest bearing assets

### Net working capital:

Other non-current assets + inventories + trade and other receivables  
+ amounts due from customers under construction contracts + derivative financial instruments (assets)  
- post-employment benefits - provisions - trade and other payables - advances received  
- amounts due to customers under construction contracts - derivative financial instruments (liabilities)

## Quarterly information

EUR million	Q1/2016	Q4/2015	Q3/2015	Q2/2015	Q1/2015
Net sales	652	854	734	779	561
Comparable EBITA	31	63	47	54	19
% of net sales	4.8%	7.3%	6.4%	6.9%	3.5%
Operating profit (loss)	19	41	33	32	13
% of net sales	2.9%	4.9%	4.4%	4.1%	2.4%
Profit before taxes	17	37	29	31	11
% of net sales	2.5%	4.3%	4.0%	3.9%	2.0%
Profit (loss)	12	28	21	21	8
% of net sales	1.8%	3.2%	2.8%	2.7%	1.4%
Earnings per share, EUR	0.08	0.18	0.14	0.14	0.05
Earnings per share, diluted, EUR	0.08	0.18	0.14	0.14	0.05
Amortization	-11	-11	-11	-10	-6
Depreciation	-13	-14	-14	-15	-13
Research and development expenses, net	-16	-19	-13	-17	-10
% of net sales	-2.4%	-2.2%	-1.8%	-2.2%	-1.8%
Items affecting comparability:					
in cost of goods sold	-1	-4	-3	-3	-
in selling, general and administrative expenses	-1	-1	-1	-3	-
in other operating income and expenses, net	-	-5	-	-6	-
Total items affecting comparability	-2	-10	-4	-12	-
Gross capital expenditures (excluding business combinations)	-11	-15	-11	-9	-10
Gross capital expenditures (including business combinations)	-11	-15	-4	-339	-10
Business combinations, net of cash acquired	-	-	7	-330	-
Non-cash write-downs	-2	-12	-2	-2	-
Capital employed, end of period	1,184	1,231	1,214	1,240	1,239
Orders received	803	793	725	781	580
Order backlog, end of period	2,207	2,074	2,117	2,208	2,064